## CONFIDENTIAL SALARY STRUCTURE

## Effective: January 1, 2007

|  | Step |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pay | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| Level | MINIMUM |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | MAXIMUM |
| 1 | \$29,579 | \$30,170 | \$30,773 | \$31,389 | \$32,017 | \$32,817 | \$33,638 | \$34,478 | \$35,340 | \$36,223 | \$37,129 | \$38,243 | \$39,390 | \$40,572 | \$41,789 | \$43,043 | \$44,333 | \$45,663 | \$47,033 | \$48,444 |
| 2 | \$35,287 | \$35,993 | \$36,712 | \$37,447 | \$38,196 | \$39,150 | \$40,129 | \$41,132 | \$42,161 | \$43,215 | \$44,296 | \$45,625 | \$46,993 | \$48,403 | \$49,855 | \$51,351 | \$52,892 | \$54,478 | \$56,112 | \$57,795 |
| 3 | \$39,957 | \$40,756 | \$41,571 | \$42,402 | \$43,250 | \$44,331 | \$45,440 | \$46,575 | \$47,739 | \$48,933 | \$50,156 | \$51,661 | \$53,210 | \$54,807 | \$56,451 | \$58,144 | \$59,888 | \$61,685 | \$63,536 | \$65,442 |
| 4 | \$44,109 | \$44,991 | \$45,890 | \$46,808 | \$47,744 | \$48,938 | \$50,161 | \$51,414 | \$52,699 | \$54,017 | \$55,367 | \$57,028 | \$58,738 | \$60,501 | \$62,316 | \$64,185 | \$66,110 | \$68,093 | \$70,136 | \$72,240 |

## Performance Awards for Employees (PAE) Incentives:

Funded at $1 / 2 \%$

## CONFIDENTIAL SALARY STRUCTURE

## Effective: January 1, 2008

|  | Step |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pay | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| Level | MINIMUM MAXIMUM |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | \$30,170 | \$30,773 | \$31,389 | \$32,017 | \$32,657 | \$33,474 | \$34,310 | \$35,168 | \$36,047 | \$36,947 | \$37,871 | \$39,008 | \$40,178 | \$41,383 | \$42,624 | \$43,904 | \$45,220 | \$46,577 | \$47,974 | \$49,413 |
| 2 | \$35,993 | \$36,713 | \$37,447 | \$38,196 | \$38,960 | \$39,933 | \$40,932 | \$41,955 | \$43,004 | \$44,080 | \$45,182 | \$46,537 | \$47,933 | \$49,372 | \$50,853 | \$52,378 | \$53,950 | \$55,568 | \$57,234 | \$58,951 |
| 3 | \$40,756 | \$41,571 | \$42,402 | \$43,250 | \$44,115 | \$45,218 | \$46,348 | \$47,507 | \$48,694 | \$49,911 | \$51,159 | \$52,694 | \$54,274 | \$55,903 | \$57,580 | \$59,307 | \$61,086 | \$62,919 | \$64,806 | \$66,750 |
| 4 | \$44,991 | \$45,891 | \$46,808 | \$47,744 | \$48,699 | \$49,916 | \$51,164 | \$52,443 | \$53,753 | \$55,097 | \$56,475 | \$58,168 | \$59,913 | \$61,711 | \$63,562 | \$65,469 | \$67,432 | \$69,455 | \$71,539 | \$73,685 |

Performance Awards for Employees (PAE) Incentives: Funded at 1/2\%

